

ANNOUNCEMENT



New Octo Member

December 10th, 2013

Octo is happy to welcome the following new member to the Group



Dear Suppliers:

The Octo Purchasing Group is very pleased to advise you that Steers Group Limited has agreed to join the group effective January 1st, 2014 and will be participating in Octo programs.

Steers Group Limited, a Canadian-owned company, is one of Atlantic Canada's longest established international distribution companies, with roots that go back more than 140 years. They serve all parts of the province of Newfoundland and Labrador in heating, ventilation, air conditioning and plumbing. Steers will be an important addition to the group and will bring us a greatly appreciated Newfoundland presence. Their entrepreneurial spirit will contribute to Octo's continued success.

We are counting on your usual co-operation to welcome and to integrate this new member as smoothly as possible.

If you have any questions or concerns, please call at your convenience:

Bruce Keating (Steers Group Limited)

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(709) 637-7101

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